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Perspectives

FOR TEXTILE MANAGEMENT

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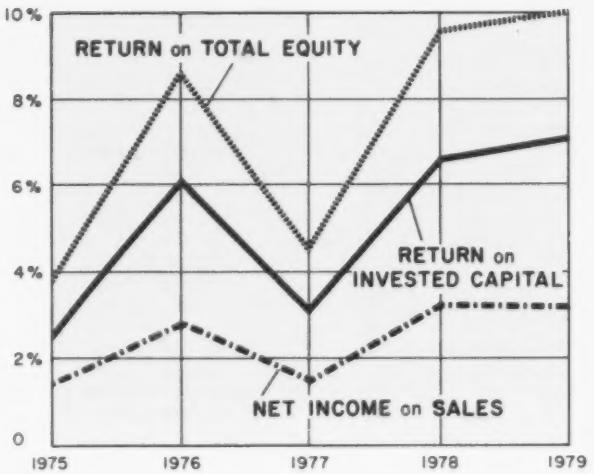
KSA'S NINTH ANNUAL PERFORMANCE PROFILE OF TEXTILE COMPANIES

An analysis of the fiscal 1979 financial performances of 87 publicly owned textile manufacturers



Key Performance Indicators — Industry Composite

The U.S. textile industry, as represented by the 87 companies in this year's Profile, recorded its best overall year in fiscal 1979 since KSA began tracking public sector performance nine years ago.

Industry sales volume was $17.5 billion, an increase of 11% over fiscal 1978. When the textile volumes of multi-industry companies and conglomerates are added, the total rises to over $18.7 billion. This Profile analyzes the 73 companies whose principal products are textiles, however.

Net income for the industry also rose by 11%, while net income as a percent of sales remained the same at 3.2%. Return on equity (ROE) increased slightly, reaching 10% in 1979. Return on invested capital was at a nine-year high, 7.1% compared to 6.7% in 1978.

Following several years of steady improvement, key asset ratios such as inventory turns and sales to fixed assets have remained static for the last three years.

Of the companies that are ranked in this Profile, nearly a quarter closed their fiscal years in the first half of 1979 before recessionary expectations and sky-high interest rates took hold. Of these 15 companies, one third had ROE's in excess of 20%. Companies with later fiscal closings seemed to reflect the worsening economic conditions. Of these, only three firms out of 50 had ROE's in the 20's plus range.

Although the industry as a whole turned in a record year in many respects, that was not the case for several of its segments. While all sub-industries showed sales gains, ranging from 7.5% to 12%, three segments had declines in profitability. For knitting and carpets, these setbacks were severe.

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INDUSTRY SEGMENT RESULTS AND TOP PERFORMERS

Industry Segment Top Performers* and Averages	No. of Firms Reported	Sales ($000)	Net Income ($000)	Net A.T. Income on Sales %	Return on Total Equity %	Total Debt to Assets	Return on Total Assets %	Sales to Total Assets	Gross Margin %	Oper. Margin %	Inv. Turns	Return on Invested Capital
Carpet and Rug (C)												
Peerless Rug		73,472	3,531	4.81	22.89	.69	6.95	1.44	25.47	9.33	3.03	15.30
Shaw Industries		178,156	4,961	2.78	13.24	.68	4.20	1.51	17.15	7.69	5.21	5.37
1979	11	**959,990**	**3,957**	**.42**	**2.12**	**.64**	**.75**	**1.84**	**18.16**	**3.55**	**4.55**	**1.14**
1978	11	**893,319**	**20,907**	**2.34**	**11.18**	**.62**	**4.18**	**1.78**	**19.86**	**6.13**	**4.52**	**6.74**
Textile Consumer Products (T)												
PRF Corp.		54,745	4,098	7.49	25.34	.33	16.87	2.25	28.19	15.72	4.26	22.56
Fieldcrest		517,732	24,778	4.79	16.80	.51	8.21	1.71	23.92	10.43	4.95	11.21
1979	6	**1,260,537**	**71,632**	**5.68**	**14.35**	**.35**	**9.26**	**1.63**	**20.15**	**9.79**	**4.97**	**12.02**
1978	6	**1,138,890**	**53,198**	**4.67**	**11.94**	**.33**	**7.94**	**1.70**	**18.78**	**9.19**	**5.15**	**10.14**
Knitting (K)												
Guilford Mills		196,096	15,564	7.94	32.19	.49	16.38	2.06	25.69	17.47	6.41	22.62
Fab Industries		112,710	8,654	7.68	25.12	.43	14.08	1.83	24.31	14.30	5.81	23.96
1979	12	**729,345**	**2,586**	**.35**	**1.65**	**.57**	**.70**	**1.98**	**19.77**	**9.42**	**4.88**	**1.04**
1978	12	**671,676**	**25,339**	**3.77**	**15.92**	**.56**	**6.87**	**1.82**	**19.74**	**9.14**	**4.88**	**10.18**
Woven Piece Goods (P)												
Crompton		158,357	9,774	6.17	17.23	.42	9.91	1.60	19.45	12.60	7.67	13.08
Cone Mills		681,338	43,761	6.42	15.30	.22	11.87	1.84	19.91	10.29	5.20	14.11
1979	11	**3,087,909**	**131,668**	**4.22**	**12.11**	**.40**	**7.15**	**1.67**	**15.83**	**7.95**	**4.82**	**9.44**
1978	11	**2,747,571**	**98,828**	**3.59**	**10.30**	**.43**	**5.82**	**1.61**	**14.75**	**7.40**	**4.49**	**7.67**
Spun/Textured Yarn (Y)												
Unifi, Inc.		120,888	5,092	4.21	28.05	.68	8.86	2.10	12.99	8.77	15.59	13.28
Carolina Mills		80,926	4,285	5.29	17.32	.35	11.23	2.12	10.97	10.97	9.02	16.59
1979	12	**1,258,738**	**46,628**	**3.68**	**12.09**	**.40**	**7.23**	**1.95**	**14.62**	**7.25**	**6.64**	**9.40**
1978	12	**1,175,535**	**48,659**	**4.13**	**13.76**	**.39**	**8.25**	**1.99**	**15.08**	**8.61**	**6.57**	**10.62**
Diversified (D)												
Collins & Aikman		576,482	24,027	4.17	13.09	.40	7.79	1.87	18.88	8.37	5.31	11.72
Marion Mfg.		34,902	1,144	3.27	11.28	.26	8.25	2.51	12.43	4.35	14.02	10.32
1979	14	**9,237,416**	**255,759**	**2.77**	**8.80**	**.51**	**4.31**	**1.55**	**14.97**	**5.95**	**4.76**	**5.84**
1978	14	**8,269,518**	**219,616**	**2.66**	**8.00**	**.50**	**3.98**	**1.50**	**15.03**	**6.41**	**4.42**	**5.25**
Misc. Textiles (M)												
1979	8	**995,260**	**50,710**	**5.08**	**12.59**	**.43**	**7.11**	**1.39**	**27.37**	**10.21**	**3.89**	**9.95**
1978	8	**896,130**	**39,710**	**4.43**	**10.33**	**.43**	**6.08**	**1.37**	**26.81**	**9.77**	**3.86**	**8.00**
Composite Total ■												
1979	74	**17,529,195**	**562,940**	**3.21**	**10.01**	**.47**	**5.21**	**1.62**	**16.51**	**6.93**	**4.69**	**7.06**
1978	74	**15,792,639**	**506,257**	**3.21**	**9.67**	**.47**	**5.07**	**1.58**	**16.41**	**7.24**	**4.64**	**6.74**

■ **Excludes multi-industry**

* **Industry segment top performers are based on Return on Total Equity**

The most profitable of the six textile segments in this report was Textile Consumer Products. Together, the six firms in this group averaged a return on equity of 14.4%, up 21% over the previous year. Net income for textile consumer products was at its highest point in five years. The group's performance was also characterized by an 11% growth in sales, improved margins, reduced cost of goods sold, and only slightly increased SG & A costs relative to sales. Interest expense remained stable.

Most of this was due to strong performances by Fieldcrest and Cannon Mills, whose combined sales account for more than 90% of this segment's volume.

The consumer products group more than doubled its capital expenditures in 1979, spending more than twice its annual depreciation rate. Confidence in the future strength of this product sector is combined with the realization that higher productivity will enable domestic producers to continue to compete internationally.

The Miscellaneous segment surprised with a second place showing among the industry groups, based on 1979 ROE. This group is composed of commission finishers, felt manufacturers, converters, and others

who do not fit into any of the other five categories. These companies are not ranked individually since they are not directly comparable to each other or to companies in the other segments.

However, as a group the eight firms generated nearly one billion dollars in sales, had the best operating margin, and placed second in net income on sales, ROE, and return on invested capital. Albany International, Huyck Corp., and Reeves Brothers, all of whom had good performances in 1979, together generated more than three-quarters of this group's sales.

The third best performance was turned in by the 11-company Woven Piece Goods group. Sales were up 12% and net income increased 33% in dollars and 18% as a percentage of sales. Return on equity has been stable at around 11% since 1975, with an increase to 12% in 1979.

Top rankings in the 1979 key profitability ratios (see pages 10-11) were achieved by Crompton and Cone Mills, the latter of which ranked high for the five-year period 1975-1979 as well. As major producers of denim and corduroy and significant exporters, they have been well positioned to obtain a good return on their investments.

Although the Yarn group slipped somewhat from its usual position as the industry's performance leader, it still made a relatively good showing in 1979. Together, these 12 companies have maintained a return on equity of over 12% for the third consecutive year. Sales were up by only about 7% (barely holding even with increased prices) and net income dropped off by 4% from the previous year, primarily because of an increase in SG & A expenses.

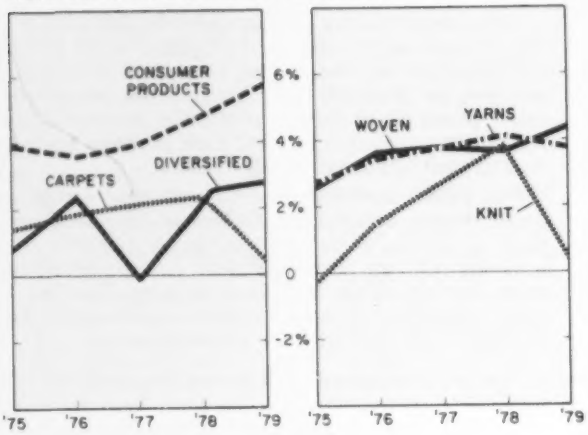
The yarn segment spent significantly more capital investment dollars than its depreciation for each of the last five years. While much of these expenditures were made for non-productive equipment to meet government regulations, the industry is nevertheless continuing to improve its productive capacity.

Diversified textile firms, the single largest group both in number of companies and total sales volume, continued their mediocre, yet stable, performance. The graphs on this page show a sharp decline for the diversified group in 1977. This was in large part due to the losses of one major firm.)

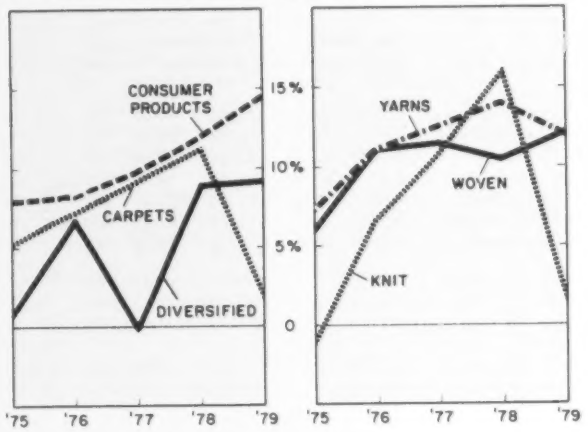
Sales for these 14 companies increased by 11.7% to $9.2 billion in 1979, nearly half of the entire volume represented in this Profile. Net income moved up slightly to 2.8% and ROE was 8.8%, a gain of about 10%. Inability to pass along cost increases reduced profit margins. Capital expenditures exceeded depreciation in each of the last five years (by 50% in 1979).

Industry Segment	% Change In Sales 1978/1979	% Return on Sales 1978	1979	% Ret. on Tot. Equity 1978	1979	% Chg. ROE 1978-79	5 Year ROE %
Yarns	7.1	4.1	3.7	13.8	12.1	-12	11.5
Consumer Prod.	10.7	4.7	5.7	11.9	14.4	+20	10.7
Piece Goods	12.4	3.6	4.2	10.3	12.1	+18	10.4
Misc. Textiles	11.1	4.4	5.1	10.3	12.6	+22	9.2
Knitting	8.6	3.4	2.7	15.9	1.7	-90	7.1
Carpet	7.5	2.2	0.4	11.2	2.1	-81	7.0
Diversified	11.7	2.6	2.6	8.0	8.8	+10	5.3
Composite	11.0	3.1	3.2	9.7	10.0	+4	7.0

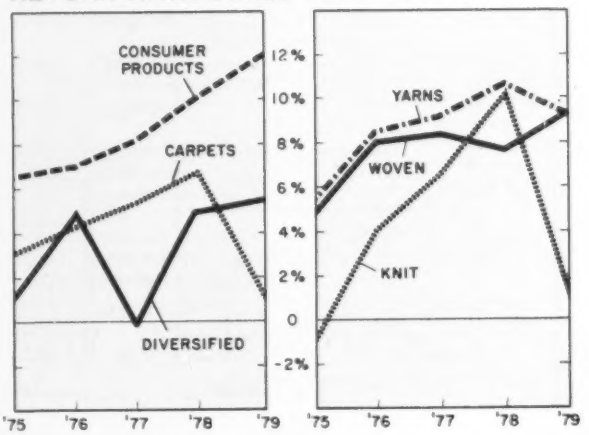
NET A.T. INCOME on SALES 5-YEAR TREND



RETURN on TOTAL EQUITY 5-YEAR TREND



RETURN on INVESTED CAPITAL 5-YEAR TREND



One reason for the undistinguished performance of the diversified group may be traced to its sizeable operations in knitting, carpet, print cloth, and textured wovens, all of which have been under considerable profit pressure in recent years due to overcapacity. Many firms are taking a hard look at these segments due to continued poor performance.

The most profitable company in this group was, again, highly specialized Collins & Aikman (with an ROE of 13.1%), ranking 15th among all the firms in this analysis. Others with relatively good performance were Springs Mills and Consolidated Textiles. The latter had a 62% increase in sales volume and an extraordinary item related to an acquisition.

The fortunes of the knitting and carpet sectors have paralleled each other for the past five years. Both segments took a nosedive in 1979, setting back their efforts to recover from disastrous losses in 1973. Although each had sales increases of about 8% in 1979, net income plummeted by more than 80%.

For the 12 knitters, net income as a percent of sales dropped from 3.8% to less than half of one percent. Most of the decline was due to one company's extraordinary charges, without which net income on sales for the group would have been about 2.7%. Guilford Mills and Fab Industries, both primarily warp knitters, turned in exceptional performances, topping the industry rankings in the key ratios for 1979 and for the five-year period.

	Cap. Expend. as a % of Sales		Cap. Expend. as a % of Cash Flow		Cap. Expend. as a % of Deprec.	
	1979	1978	1979	1978	1979	1978
Carpet & Rug	4.04	3.29	162.69	77.29	195.11	171.71
Con. Products	5.42	2.73	66.58	36.92	220.08	98.59
Knitting	2.70	2.13	91.66	36.26	104.19	101.10
Yarn	5.80	5.38	82.94	76.50	176.40	185.91
Diversified	4.90	4.92	81.20	85.42	150.12	158.65
Misc. Textiles	3.74	3.97	46.19	52.80	124.56	128.75
Composite	4.79	4.32	77.59	71.06	161.66	150.48

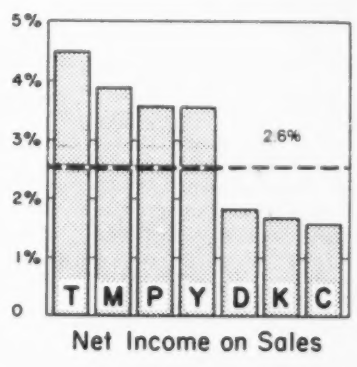
The slow recovery of the carpet segment was adversely affected in 1979 by a depressed housing market, high interest rates, and an uncertain economy. ROE dropped sharply from 11.2% to 2.1% and return on invested capital showed a comparable decline. A sales increase of 7.5% was offset by increases of 10% and 14% in cost of goods sold and SG & A, resulting in the lowest operating earnings for carpets in five years. Coupled with an interest expense increase of 32%, this produced a net income on sales of only 0.4%.

Only three carpet firms showed earnings improvements in fiscal '79. Peerless Rug provided the only bright spot, making the industry top ten lists for the three key ratios.

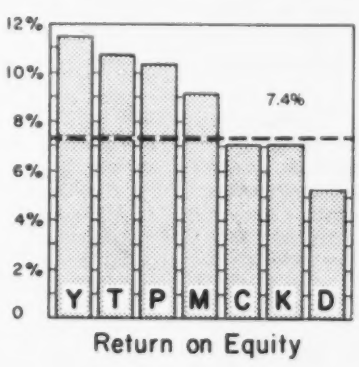
Despite a record year, the textile industry's financial performance is a lackluster one. Less than 25% of the 66 companies ranked in this Profile achieved a return on equity of 15% or more, the overall average for manufacturing industries. And even fewer have been able to sustain high performances over time.

Companies whose goal is to improve future profitability must take calculated steps to improve their marketing and productivity levels. Intense competition and today's economic conditions leave no room for the manufacturer who stays in unrewarding markets because "We've always been in this business."

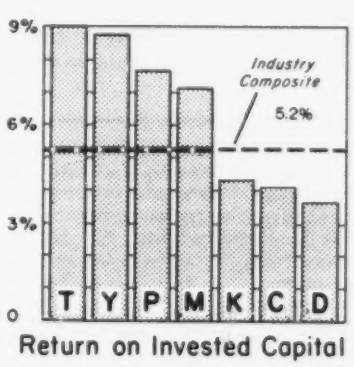
FIVE YEAR PERFORMANCE INDICATORS



Net Income on Sales



Return on Equity



Return on Invested Capital

SALES AND EARNINGS

Sales Rank 79	Sales Rank 78	Company	Sales ($000)	Net Income ($000)	Net Income Rank 79	Net Income Rank 78
1	1	Burlington 10/79-D	2,676,314	76,221	1	1
2	2	J.P. Stevens 10/79-D	1,833,076	47,665	2	2
3	3	WPt. Pepperell 8/79-D	1,012,560	27,387	6	4
4	4	Springs Mills 12/79-D	827,861	35,063	5	8
5	6	Un. Merch. & Mfrs. 6/79-D	699,842	25,913	7	*
6	5	Cone Mills 12/79-P	681,338	43,761	3	3
7	8	Dominion Textiles 6/79-P	667,417	25,417	8	10
8	7	M. Lowenstein 12/79-D	644,608	-3,385	71	14
9	9	Cannon Mills 12/79-T	608,718	41,212	4	5
10	11	Dan River 12/79-P	579,199	22,145	12	13
11	10	Collins & Aikman 3/79-D	576,482	24,027	10	6
12	12	Fieldcrest 12/79-T	517,732	24,778	9	7
13	13	Riegel Textile 10/79-P	360,769	13,620	16	12
14	19	Reeves Bros. 7/79-M	336,934	19,521	13	*
15	14	Albany Int'l 12/79-M	333,533	23,297	11	9
16	16	Graniteville 12/79-P	294,520	8,583	21	57
17	18	Avondale Mills 8/79-D	268,060	2,526	32	17
18	17	Armstrong Cork 12/79-I	241,700	*	*	*
19	23	Dixie Yarns 12/79-Y	225,974	8,011	22	16
20	21	Ti-Caro 10/79-Y	222,046	14,462	15	11
21	20	Sperry & Hutchinson 12/79-I	220,000	*	*	*
22	22	Bibb Company 3/79-D	219,850	5,086	24	33
23	27	Salem Mills 1/79-C	197,747	464	51	20
24	28	Guilford Mills 6/79-K	196,096	15,564	14	15
25	29	Shaw Industries 6/79-C	178,156	4,961	26	24
26	26	Texfi Ind. 10/79-D	169,060	-1,738	68	32
27	25	Masland 12/79-C	166,249	-2,936	69	34
28	30	Mohasco 12/79-I	158,437	*	*	*
29	32	Crompton 9/79-P	158,357	9,774	18	19
30	34	Huyck Corp. 12/79-M	143,022	9,009	19	18
31	31	Bemis Co. 12/79-I	129,695	*	*	*
32	33	Std.-Coosa-Thatcher 10/79-Y	126,079	2,029	36	30
33	43	Unifi, Inc. 6/79-Y	120,888	5,092	23	43
34	36	Belding Heminway 12/79-Y	120,800	4,013	29	26
35	40	National Spinning 12/79-Y	113,207	3,668	30	35
36	47	Fab Industries 7/79-K	112,710	8,654	20	21
37	41	Mount Vernon 12/79-P	111,404	5,067	25	27
38	50	Lehigh Valley 12/79-K	111,167	-16,227	74	*
39	37	Chatham 12/79-P	107,098	2,482	33	26
40	46	Celanese Canada 12/79-I	106,600	*	*	*
41	55	Consolidated Textile 12/79-D	105,822	13,056	17	39
42	35	Martin Processing 12/79-Y	103,686	1,164	42	22
43	39	Thomaston 7/79-P	103,237	88	61	42
44	*	Wabasso 12/79-D	98,547	2,080	35	*
45	45	Galaxy Mills 9/79-C	96,450	2,102	34	29
46	42	Concord Fabrics 8/79-M	91,174	-3,334	70	53
47	49	Carolina Mills 10/79-Y	80,926	4,285	27	25
48	52	Harding Carpets 10/79-C	76,456	-824	66	65
49	59	Peerless Rug 2/79-C	73,472	3,531	31	47
50	51	Stevcoknit 1/79-K	72,513	193	60	52
51	54	Adams-Millis 12/79-D	70,432	714	47	41
52	53	Columbus Mills 12/79-C	68,940	1,627	37	23
53	60	PRF Corp. 1/79-T	54,745	4,098	28	31
54	56	Bunker Ramo 12/79-G	53,595	*	*	*
55	58	Berkshire-Hathaway 12/79-I	49,882	*	*	*
56	64	Chelsea Industries 10/79-I	48,000	*	*	*
57	63	Russell Corp. 12/79-I□	48,000	*	*	*
58	57	CrownAmerica 8/79-Y	47,987	1,194	40	38
59	44	Ruddick Corp. 10/79-I	47,066	*	*	*
60	67	Roseion Industries 6/79-Y	47,013	1,436	38	56
61	77	Opelika Mfg. 10/79-I	45,900	*	*	*
62	62	Fair-Tex Mills 10/79-K	45,037	1,192	41	40
63	74	Liberty Fabrics 12/79-K	42,061	1,384	39	45
64	68	Louisville Bedding 9/79-T	41,525	825	49	44
65	71	China Grove 12/79-Y	40,699	901	45	49
66	66	Wm. Wright Co. 6/79-M	39,885	1,104	44	36
67	65	Edmos Corp. 12/79-K	39,272	-8,005	73	70
68	61	Barven Carpets 12/79-C	39,262	-3,606	72	68
69	70	Alba-Waldensian 12/79-K	39,172	633	48	46
70	*	Marion Mfg. 12/79-D	34,902	1,144	43	*
71	73	Aldon Industries 12/79-C	33,045	-1,197	67	61
72	72	Nortek 12/79-I	33,025	*	*	*
73	80	Quorum Industries 12/79-K	27,376	-746	65	60
74	76	Crown Crafts 3/79-T	25,582	522	50	50
75	78	Gaynor-Stafford 6/79-M	21,616	2	62	69
76	75	First Hartford 4/79-I	19,861	*	*	*
77	83	Marva Industries 9/79-K	18,163	-541	63	58
78	81	Westmills 6/79-C	16,748	-552	64	66
79	91	Originit 1/79-K	15,252	210	59	62
80	87	Putnam-Gellman 12/79-M	14,931	217	58	59
81	89	Vertipile 2/79-M	14,165	894	46	55
82	88	University Patents 7/79-C	13,467	387	53	54
83	*	Dash Industries 11/79-P	12,535	352	56	*
84	86	Decorator Industries 1/79-T	12,235	397	52	51
85	84	Westwood, Inc. 9/79-P	12,035	379	54	+
86	90	Int'l Stretch Products 8/79-K	10,526	275	57	63
87	92	Riverside Yarns 12/79-Y	9,433	373	55	+
Total Sales			$18,730,936			

* *Unavailable* □ *Estimated*

\+ *Extraordinary gains exceed 1% of net sales; unranked*

TEXTILE PERFORMANCE PROFILE — FISCAL 1979

(Excludes Conglomerates, Miscellaneous Textiles and Multi-industry Firms)

79 Sales Rank	Company	Net A.T. Inc. on Sales %	79	78	Return on Total Equity %	79	78	Total Debt to Assets	79	78	Return on Total Assets %	79	78	Sales to Total Assets	79	78	Gross Margin %	79	78	Operating Margin %	79	78	Inventory Turns	79	78	Return on Invested Capital %	79	78
51	Adams-Millis 12/79-D	1.01	46	37	2.98	46	42	.40	43	56	1.75	47	31	1.72	42	15	13.73	43	58	7.23	22	46	4.80	38	26	2.15	47	35
69	Alba-Waldensian 12/79-K	1.61	41	28	5.09	43	26	.40	43	47	3.03	43	24	1.87	23	25	12.10	52	43	3.27	50	45	4.83	37	33	3.39	44	31
71	Aldon Industries 12/79-C	-3.62	58	53	-115.98	59	56	.92	3	3	-9.03	57	55	2.49	5	6	16.90	30	26	2.49	53	50	4.25	49	50	-20.97	59	55
17	Avondale Mills 6/79-D	.94	47	25	2.89	47	30	.35	52	52	1.88	46	23	1.99	19	28	12.32	50	60	1.85	56	52	10.99	4	4	2.83	46	20
34	Belding Heminway 12/79-Y	3.32	19	26	10.04	27	27	.39	47	44	6.08	21	27	1.83	29	33	30.59	4	4	7.23	22	30	3.34	59	59	7.89	22	27
68	Berven Carpets 12/79-C	-9.18	59	57	-31.70	58	55	.56	22	36	-13.67	59	56	1.48	58	37	12.04	53	39	-6.37	66	65	3.83	52	57	-20.83	58	56
22	Bibb Company 3/79-D	2.31	36	45	7.38	38	47	.52	27	30	3.53	38	47	1.52	52	42	12.26	51	57	5.20	37	48	3.88	54	54	4.92	41	46
1	Burlington 10/79-D	2.84	27	33	7.12	40	45	.45	35	36	3.89	37	39	1.36	62	62	14.73	38	36	6.53	27	35	5.26	24	31	4.95	40	43
9	Cannon Mills 12/79-T	6.77	4	11	13.00	17	35	.22	62	65	10.13	7	19	1.49	57	51	16.12	31	48	9.34	12	26	5.20	28	16	12.46	10	23
47	Carolina Mills 10/79-Y §	5.29	8	8	17.32	6	7	.35	52	42	11.23	6	6	2.12	13	10	15.22	35	45	10.96	8	7	8.70	7	5	16.59	4	6
39	Chatham 12/79-P	2.31	+	21	5.38	+	33	.23	61	60	4.09	+	21	1.76	36	35	13.30	46	29	4.10	45	16	3.74	53	56	4.58	+	25
65	China Grove 12/79-Y	2.21	37	39	6.54	42	46	.36	49	46	4.16	35	41	1.88	22	52	9.11	61	53	5.00	38	33	4.56	41	53	5.69	37	45
11	Collins & Aikman 3/79-D	4.16	14	13	13.09	15	17	.40	43	44	7.79	13	14	1.87	23	19	18.88	20	20	8.37	16	17	5.31	23	22	11.72	11	12
52	Columbus Mills 12/79-C	2.36	35	5	8.25	36	4	.36	49	39	5.21	26	2	2.20	10	12	17.21	27	11	4.19	44	5	5.24	25	24	6.50	32	4
6	Cone Mills 12/79-P	6.42	6	6	15.30	11	16	.22	62	61	11.87	4	8	1.84	26	30	19.90	14	25	10.29	11	10	5.20	28	35	14.11	6	10
41	Consolidated Textile 12/79-D §	12.33	+	31	34.29	+	20	.55	24	15	15.39	+	36	1.24	64	57	14.97	36	65	14.65	3	24	2.72	63	62	24.21	+	18
29	Crompton 9/79-P	6.17	7	7	17.23	7	14	.42	39	28	9.91	8	16	1.60	50	61	19.44	16	16	12.60	7	8	7.67	10	17	13.08	9	19
58	CrownAmerica 8/79-Y	2.48	34	19	9.47	31	11	.43	36	47	5.39	25	7	2.16	12	3	7.21	64	56	2.80	52	32	14.93	2	1	7.03	27	8
74	Crown Crafts 3/79-T	2.04	40	35	7.38	38	24	.54	26	27	3.33	41	30	1.63	49	21	18.15	23	28	5.83	31	29	3.35	57	52	4.75	42	32
10	Dan River 12/79-P	3.82	15	36	12.07	18	39	.47	34	33	6.31	20	37	1.65	47	44	15.95	33	40	7.84	19	36	4.88	35	41	8.27	20	39
83	Dash Industries 11/79-P	2.80	28	40	11.70	19	29	.62	18	15	4.36	33	42	1.55	51	53	39.62	1	2	8.07	18	37	1.77	65	64	7.16	26	37
84	Decorator Industries 1/79-T	3.24	22	10	7.96	37	21	.17	66	61	6.58	16	13	2.03	17	21	33.06	3	3	5.81	32	12	4.40	44	41	7.96	21	13
19	Dixie Yarns 12/79-Y	3.54	18	15	14.65	12	12	.41	41	42	8.55	10	10	2.41	7	5	10.24	60	50	6.77	26	20	8.99	6	7	10.73	13	9
7	Dominion Textiles 6/79-P §	3.80	16	27	13.03	16	19	.55	24	18	5.73	23	32	1.50	56	55	15.83	34	22	9.06	14	22	3.35	57	60	8.82	17	26
67	Edmos Corp. 12/79-K	-20.38	60	59	-130.37	60	57	.69	8	24	-39.18	60	59	1.92	20	60	8.72	62	62	-3.03	64	62	6.81	17	25	-68.53	60	58
36	Fab Industries 7/79-K	7.67	2	1	25.12	4	5	.43	36	36	14.08	3	3	1.83	29	37	24.30	8	8	14.29	4	2	5.81	20	21	23.96	1	2
62	Fair-Tex Mills 10/79-K	2.64	31	18	9.82	29	13	.51	29	26	4.78	29	15	1.80	33	25	19.00	19	23	10.76	9	15	5.44	22	19	6.62	29	17
12	Fieldcrest 12/79-T	4.78	10	9	16.80	8	10	.51	29	30	8.21	12	12	1.71	43	29	23.92	10	10	10.43	10	9	4.95	33	47	11.21	12	16
45	Galaxy Mills 9/79-C	2.17	38	20	11.40	21	6	.65	16	15	3.93	36	17	1.80	33	20	24.25	9	7	5.59	36	14	4.43	42	44	6.62	29	14
16	Graniteville 12/79-P	2.91	25	52	8.77	34	52	.41	41	50	5.15	27	52	1.76	36	30	11.39	55	64	3.86	48	58	8.31	8	8	6.75	28	52
24	Guilford Mills 6/79-K	7.93	1	3	32.19	1	2	.49	33	22	16.38	2	4	2.06	16	21	25.69	6	9	17.46	1	1	6.41	18	14	22.62	2	3
48	Harding Carpets 10/79-C	-1.07	53	55	-4.23	52	54	.69	8	10	-1.31	52	54	1.21	65	65	18.63	21	27	2.07	54	60	3.67	55	55	-1.82	52	54
86	Int'l Stretch Products 8/79-K	2.61	32	58	15.75	10	61	.70	7	4	4.57	32	60	1.75	39	41	19.29	17	51	4.00	47	64	5.22	26	29	5.89	35	59
2	J.P. Stevens 10/79-D	2.60	33	41	9.18	33	40	.50	31	30	4.58	31	38	1.76	36	36	11.34	56	52	5.78	33	43	4.87	36	39	5.98	34	42
38	Lehigh Valley 12/79-K	-14.59	++	+	-447.64	++	+	.93	2	7	-30.32	++	+	2.07	15	15	17.62	26	24	6.80	25	25	3.86	51	34	-47.62	++	+
63	Liberty Fabrics 12/79-K	3.29	20	23	10.60	24	25	.42	39	41	6.06	22	28	1.84	26	48	20.32	13	19	5.67	33	23	4.43	42	45	7.58	24	30
64	Louisville Bedding 9/79-T	1.59	43	38	9.67	32	9	.35	52	49	6.25	18	18	3.93	1	1	15.15	42	42	6.15	30	31	12.27	1	1	12.27	9	9

64	**Louisville Bedding 9/79-T**	**1.50**	**43**	**29**	**9.67**	**30**	**9**	**.65**	**16**	**19**	**3.36**	**40**	**16**	**2.23**	**9**	**6**	**19.04**	**18**	**15**	**4.25**	**43**	**26**	**4.76**	**39**	**40**	**6.03**	**33**	**15**
8	**M. Lowenstein 12/79-D**	**-.52**	**51**	**43**	**-2.37**	**51**	**38**	**.59**	**20**	**22**	**-.96**	**51**	**40**	**1.84**	**28**	**30**	**10.44**	**59**	**38**	**-.03**	**61**	**44**	**5.18**	**30**	**37**	**-1.44**	**51**	**41**
70	**Marion Mfg. 12/79-D**	**3.27**	**21**	**62**	**11.28**	**22**	**60**	**.26**	**60**	**58**	**8.25**	**11**	**62**	**2.51**	**4**	**14**	**12.43**	**46**	**61**	**4.34**	**42**	**55**	**14.02**	**3**	**6**	**10.32**	**14**	**62**
42	**Martin Processing 12/79-Y**	1.12	45	13	3.19	45	15	.34	55	58	2.09	45	11	1.86	25	9	6.98	65	49	1.90	55	18	9.25	5	3	2.88	45	11
77	**Marva Industries 9/79-K**	-2.97	56	51	-27.91	57	51	.61	19	20	-10.84	58	51	3.64	1	2	14.11	42	30	-.84	62	53	7.27	13	12	-18.22	57	51
27	**Masland 12/79-C**	-1.76	54	46	-8.87	54	43	.56	22	24	-3.83	54	44	2.17	11	13	13.55	44	32	-1.86	63	49	4.90	34	32	-5.70	54	44
37	**Mount Vernon 12/79-P**	**4.54**	**11**	**17**	**10.63**	**23**	**31**	**.29**	**57**	**58**	**7.52**	**14**	**22**	**1.65**	**47**	**47**	**14.24**	**40**	**36**	**6.15**	**29**	**38**	**6.07**	**19**	**18**	**9.19**	**15**	**21**
35	**National Spinning 12/79-Y**	**3.24**	**22**	**38**	**10.25**	**26**	**41**	**.36**	**49**	**50**	**6.48**	**17**	**34**	**2.00**	**18**	**17**	**10.50**	**57**	**59**	**4.92**	**39**	**51**	**7.28**	**12**	**13**	**8.98**	**16**	**36**
79	**Originit 1/79-K**	**1.37**	**44**	**56**	**13.52**	**13**	**58**	**.74**	**8**	**5**	**3.38**	**39**	**57**	**2.45**	**6**	**27**	**20.41**	**12**	**33**	**4.92**	**39**	**61**	**7.74**	**9**	**8**	**5.52**	**38**	**57**
49	**Peerless Rug 2/79-C**	4.80	9	42	22.89	5	32	.69	8	10	6.95	15	45	1.44	59	58	25.46	7	21	9.33	13	41	3.03	61	58	15.30	5	28
53	**PRF Corp. 1/79-T**	7.48	3	4	25.34	3	3	.33	56	33	16.87	1	1	2.25	8	11	28.19	5	4	15.72	2	4	4.26	48	46	22.56	3	1
73	**Quorum Industries 12/79-K**	-2.72	55	54	-14.94	55	53	.52	27	28	-7.08	56	53	2.60	3	49	11.53	53	31	-3.73	65	63	7.46	11	27	-11.04	56	53
13	**Riegel Textile 10/79-P**	**3.77**	**17**	**12**	**11.46**	**20**	**22**	**.43**	**36**	**39**	**6.45**	**18**	**20**	**1.70**	**45**	**49**	**13.42**	**45**	**35**	**7.02**	**24**	**19**	**7.19**	**14**	**17**	**8.52**	**18**	**22**
87	**Riverside Yarns 12/79-Y §**	**3.95**	**+**	**+**	**72.99**	**+**	**+**	**.95**	**1**	**1**	**3.32**	**+**	**+**	**.84**	**66**	**65**	**14.18**	**41**	**44**	**12.88**	**6**	**6**				**5.19**	**+**	**+**
60	**Roselon Industries 6/79-Y**	**3.05**	**24**	**49**	**8.70**	**35**	**50**	**.35**	**52**	**53**	**5.58**	**24**	**50**	**1.82**	**32**	**40**	**13.19**	**47**	**63**	**5.70**	**34**	**56**	**6.85**	**16**	**11**	**7.25**	**25**	**50**
23	**Salem Mills 1/79-C**	.23	49	16	2.10	48	1	.68	12	9	.66	48	9	2.84	2	4	17.68	25	13	4.09	46	11	5.13	32	43	1.07	48	5
25	**Shaw Industries 6/79-C**	2.78	29	32	13.24	14	18	.68	12	14	4.20	34	35	1.51	54	56	17.14	29	18	7.68	20	27	5.21	27	20	5.37	39	34
4	**Springs Mills 12/79-D**	4.23	12	30	10.44	25	44	.38	48	54	6.42	19	33	1.51	54	54	17.15	28	34	8.17	17	21	4.36	45	49	8.36	19	37
32	**Standard-Coosa-Thatcher 10/79-Y**	**1.60**	**42**	**34**	**4.98**	**44**	**34**	**.40**	**43**	**47**	**2.94**	**44**	**29**	**1.83**	**29**	**18**	**10.47**	**58**	**47**	**2.90**	**51**	**39**	**5.69**	**21**	**28**	**3.67**	**43**	**33**
50	**Stevcoknit 1/79-K**	**.26**	**48**	**50**	**1.18**	**49**	**48**	**.59**	**20**	**21**	**.47**	**49**	**49**	**1.79**	**35**	**21**	**14.69**	**39**	**42**	**4.74**	**41**	**47**	**2.65**	**64**	**61**	**.79**	**49**	**49**
26	**Texfi Industries 10/79-D**	**-1.02**	**52**	**44**	**-4.68**	**53**	**37**	**.89**	**8**	**10**	**-1.42**	**53**	**46**	**1.38**	**61**	**58**	**7.94**	**63**	**46**	**.98**	**58**	**31**	**7.13**	**15**	**10**	**-1.84**	**53**	**47**
43	**Thomaston 7/79-P**	.08	50	48	.18	50	49	.19	64	66	.14	50	48	1.73	40	34	5.09	66	66	.06	60	54	5.14	31	23	.18	50	48
20	**Ti-Caro 10/79-Y**	6.51	5	2	15.76	9	8	.28	58	54	11.29	5	5	1.73	40	39	19.87	15	14	13.17	5	3	4.66	40	36	13.15	8	7
33	**Unifi, Inc. 6/79-Y**	4.21	13	47	28.05	2	28	.68	12	10	8.86	9	43	2.10	14	8	12.99	48	55	8.76	15	41	15.59	1	2	13.28	7	40
5	**Un. Merch. & Mfrs. 6/79-D**	**3.70**	**+**	**+**	**33.80**	**+**	**+**	**.85**	**4**	**2**	**4.84**	**+**	**+**	**1.30**	**63**	**63**	**22.23**	**11**	**12**	**6.44**	**28**	**34**	**3.32**	**60**	**63**	**7.37**	**+**	**+**
82	**University Patents 7/79-C**	**2.87**	**26**	**22**	**6.80**	**41**	**38**	**.28**	**58**	**61**	**4.86**	**28**	**25**	**1.69**	**46**	**45**	**34.99**	**2**	**6**	**1.47**	**57**	**59**	**4.42**	**43**	**30**	**5.83**	**36**	**29**
44	**Wabasso 12/79-D §**	**2.11**	**39**	**60**	**10.00**	**28**	**59**	**.67**	**15**	**8**	**3.20**	**42**	**58**	**1.52**	**52**	**63**	**14.97**	**36**	**1**	**7.55**	**21**	**56**	**2.83**	**62**	**65**	**7.59**	**23**	**60**
78	**Westmills 8/79-C**	-3.29	57	61	-22.24	56	62	.79	5	6	-4.66	55	61	1.41	60	45	18.04	24	54	.96	59	66	4.24	50	48	-9.92	55	61
3	**WestPoint Pepperell 8/79-D**	2.70	30	23	9.41	32	23	.50	31	35	4.62	30	25	1.71	43	43	18.60	22	17	5.92	30	13	4.36	45	51	6.57	31	24
85	**Westwood, Inc. 9/79-P**	3.14	+	+	7.48	+	+	.19	64	64	6.04	+	+	1.92	20	1	15.99	32	41	3.67	49	40	3.44	56	38	7.48	+	+

1978 rankings are based on original data and have not been recalculated for companies that have restated fiscal 1978 data.

Rankings in brown indicate relative standings for fiscal year ending in 1979.

Rankings in black refer to standings in the previous fiscal year based on the present mix of companies.

* *Unavailable*

\+ *Extraordinary gains exceed 1% of net sales; unranked.*

§ *Some ratios adjusted to conform with other companies' data.*

++ *Extraordinary losses exceed 1% of net sales; unranked.*

MISCELLANEOUS TEXTILE COMPANIES

Company	Sales ($000)	Net Income ($000)	Net A.T. Income on Sales %	Return on Total Equity %	Total Debt to Assets	Return on Total Assets %	Sales to Total Assets	Gross Margin %	Oper. Margin %	Inv. Turns	Return on Invested Capital %
Albany Int'l 12/79	333,533	23,297	6.98	13.70	.41	8.03	1.14	35.21	14.12	3.19	10.95
Concord Fabrics 8/79	91,174	-3,334	-3.65	-17.86	.58	-7.44	2.03	10.88	-5.52	4.10	-12.62
Gaynor-Stafford 6/79	21,616	2	0.01	0.02	.89	0.00	.89	19.55	1.60	2.74	.01
Huyck Corp. 12/79	143,022	9,009	6.29	14.02	.46	7.54	1.19	40.73	14.11	3.46	12.04
Putnam-Gellman 12/79	14,931	217	1.45	4.45	.53	2.07	1.42	17.88	4.05	8.39	3.39
Reeves Bros. 7/79	336,934	19,521	5.79	17.65	.40	10.46	1.80	18.16	10.25	5.20	13.99
Vertipile 2/79	14,165	894	6.31	19.54	.46	10.38	1.64	23.35	13.92	7.29	13.07
Wm. Wright Co. 6/79	39,885	1,104	2.76	4.99	.24	3.77	1.36	38.52	4.79	2.11	4.80

MULTI-INDUSTRY COMPANIES

Company	Sales ($000)	Net Income ($000)	Net A.T. Income on Sales %	Return on Total Equity %	Total Debt to Assets	Return on Total Assets %	Sales to Total Assets	Gross Margin %	Oper. Margin %	Inv. Turns	Return on Invested Capital %
Armstrong Cork 12/79	1,341,067	66,044	4.92	11.63	.35	7.53	1.53	27.24	10.28	4.42	9.52
Bemis Co. 12/79	648,475	26,571	4.09	16.11	.54	7.29	1.78	19.04	4.98	8.80	10.90
Berkshire-Hathaway 12/79	247,952	42,817	17.26	12.41	.61	4.79	.27	35.99	3.79	6.51	10.75
Celanese Canada 12/79	353,603	18,186	5.14	17.88	.52	8.56	1.66	18.00	10.06	6.63	13.64
Chelsea Industries 10/79	218,623	6,724	3.07	16.20	.62	6.05	1.96	21.75	6.83	5.14	8.50
First Hartford 4/79	52,430	-1,885	-3.59	*	1.03	-4.50	1.25	20.76	13.42	6.89	*
Mohasco 12/79	747,100	7,729	1.03	4.07	.55	1.82	1.76	21.80	4.01	4.61	2.41
Nortek 12/79	117,956	3,750	3.17	9.83	.62	3.73	1.17	22.38	8.79	3.67	4.91
Opelika Mfg. 10/79	76,424	2,380	3.11	9.45	.58	3.94	1.26	16.76	9.16	2.63	6.23
Ruddick Corp. 10/79	425,140	6,704	1.57	12.88	.62	4.85	3.08	19.63	3.85	8.15	6.32
Russell Corp. 12/79	190,640	15,957	8.37	18.59	.40	11.04	1.31	28.12	15.60	3.61	13.75
Sperry & Hutchinson 12/79	809,448	29,015	3.58	11.69	.69	3.56	.99	31.41	5.05	4.34	9.91

* *Unavailable*

Disclaimer

The information presented in this Performance Profile was obtained from available annual reports made by public companies to their stockholders and to the Securities and Exchange Commission. While we believe the information furnished to be reliable, no representations are made as to the accuracy thereof. Kurt Salmon Associates assumes no responsibility for any errors in the Performance Profile, whether of omission or commission. Information presented herein is based solely on publicly available data; the confidentiality of KSA's client relationships has been maintained throughout. KSA's Financial Performance Profile is intended solely for the statistical information of the purchaser. It is not a representation, prospectus, or circular in respect of any stock or security of any corporation. The data and comments contained herein do not constitute investment advice in any form.

WHAT THE RATIOS MEAN

Net After-Tax Income on Sales — Net income divided by net sales and reported as a percentage. This figure is frequently labeled Return on Sales although KSA declines use of this title since extraordinary items are included in net income. Net sales is gross sales less discounts and allowances for returns and bad debts.

Return on Total Equity — Net income divided by total equity, reported as a percentage. The figure is a good measure of performance on behalf of the owners of the firm.

Total Debt to Assets — The sum of current liabilities, deferred liabilities, and long-term debt; divided by the book value of total assets. The quotient indicates the proportion of assets supported by creditor supplied funds. Values usually range between zero and one. (Values greater than one indicate that a negative shareholders' equity exists.) Values approaching one indicate the possibility of high financial risk exposure. Whether that risk is short-term (i.e., likely deficiency of liquid assets to cover near-term debt maturities) or long-term, with its attendant contractual interest requirements, can be ascertained by dividing Return on Total Assets by Return on Invested Capital. This yields the proportion of long-term sources of funds in the financial structure. Very low figures may indicate management's unwillingness to take risks.

Return on Total Assets — Net income divided by the book value of total assets, converted to a percentage. This figure is often used as an indicator of the return on the total investment in the firm, irrespective of financing; although most analysts correctly suggest that to make this measure more precise, one must add tax-adjusted interest payments to net income before dividing.

Sales to Total Assets — Net sales divided by total assets. This result is frequently called total asset turnover or simply turnover. Again, we are reluctant to use these terms due to the inclusion of intangible items in the total asset base. A high ratio may indicate inadequate planning for growth and/or operating at or above full capacity. A low ratio suggests overinvestment or inefficient use of assets.

Gross Margin — Net sales less cost of goods sold, divided by net sales and multiplied by 100 to make a percentage. The result is a good proxy for manufacturing profit.

Operating Margin — Net sales less cost of goods sold as well as selling, general, and administrative expense; divided by net sales and reported as a percentage. It is a good measure of a company's profitability on its primary, continuing operations.

Inventory Turns — Cost of goods sold divided by the average of the ending inventory for the year and prior year total inventory. Excessively high figures can be symptomatic of deteriorating customer service while unusually low turns can suggest unduly high safety stocks and the high cost of supporting them.

CLASSIFICATIONS

To effectively compare the financial data of companies in an industry as diverse as textiles, it is beneficial to group similar companies together and examine these segments separately. Some arbitrary judgments as to suitable industry segments were necessary.

We chose the following set of segment identifications:

K – Knitting.
C – Carpet and rug manufacturers.
Y – Yarn manufacturers (spun and texturized.)
T – Textile consumer products (sheets, towels, etc.)
P — Woven piece goods manufacturers.
D — Diversified textile companies.
M — Miscellaneous textile companies.
I — Multi-industry textile companies.
G — Conglomerates.

Companies were classified into industry segments by the following:

1. A company was placed in its major single textile classification (K, C, Y, T, or P) if:
   — Textiles account for at least 70% of its sales.
   — At least 40% of its total sales are in its major single classification.
   — Its sales in its major single classification are at least twice its sales in any other single textile classification.
2. A company was placed in the diversified textile companies' classification if:
   — Textiles account for at least 70% of its sales.
   — No single company product meets the other criteria in No. 1 above.
3. A company was placed in the miscellaneous group if:
   — Textiles account for at least 70% of its sales.
   — Its single major textile product is not one of the five listed above (K, C, Y, T, P.)

   Ratios for this classification are shown on page 8 and are unranked as they do not represent a homogeneous industry segment for comparison purposes.
4. A company was placed in the multi-industry group if:
   — Textiles account for at least 20% but less than 70% of its sales.

   Although only 1979 ***textile*** manufacturing sales volume appears for multi-industry companies on page 5, *total* company sales and income plus other financial ratios are shown on page 8.

In addition, a category — conglomerate (G)— appears in order to allow inclusion of manufacturing sales volume generated by the textile divisions of large, multi-industry firms. Although such volume does not represent 20% of the total sales of these companies, it is over $50 million and hence, too large to ignore. Textile manufacturing sales are isolated on the basis of annual report data, information furnished by the companies and, when necessary, judgments made by senior members of KSA's Textile Division. (Unfortunately, after-tax earnings on such sales were not available.) Ratios are not shown for the conglomerates because their small percentage of textile volume makes the total company ratios irrelevant to this report.

Fiber manufacturers were omitted from the Profile as their financial structures and performance are more closely related to the chemical industry than to the textile industry.

Return on Invested Capital — Net income divided by the sum of total equity and long-term debt. Many consider this figure to be the best single measure of performance for it represents the return to committed capital and is resistant to attempts to windowdress public financial statements.

RETURN ON TOTAL EQUITY

	Company	Sales ($000)	Return on Total Equity %	1978 Rank
1	Guilford Mills (K)	196,096	32.19	2
2	Unifi, Inc. (Y)	120,888	28.05	28
3	PRF Corp. (T)	54,745	25.34	3
4	Fab Industries (K)	112,710	25.12	5
5	Peerless Rug (C)	73,472	22.89	32
6	Carolina Mills (Y)	80,926	17.32	7
7	Crompton (P)	158,357	17.23	14
8	Fieldcrest (T)	517,732	16.80	10
9	Ti-Caro (Y)	222,046	15.76	8
10	Int'l Stretch Prd. (K)	10,526	15.75	61

NET A.T. INCOME ON SALES

	Company	Sales ($000)	Net A.T. Income On Sales	1978 Rank
1	Guilford Mills (K)	196,096	7.93	3
2	Fab Industries (K)	112,710	7.67	1
3	PRF Corp. (T)	54,745	7.48	4
4	Cannon Mills (T)	608,718	6.77	11
5	Ti-Caro (Y)	222,046	6.51	2
6	Cone Mills (P)	681,338	6.42	6
7	Crompton (P)	158,357	6.17	7
8	Carolina Mills (Y)	80,926	5.29	8
9	Peerless Rug (C)	73,472	4.80	42
10	Fieldcrest (T)	517,732	4.78	9

TOP PERFORMERS
Fiscal 1979

Textile companies in the Profile who turned in the best 10 performances in three key ratios appear on this page. Previous rankings have been recalculated in some cases to account for the new company mix in this year's report.

RETURN ON INVESTED CAPITAL

	Company	Sales ($000)	Return on Invested Capital %	1978 Rank
1	Fab Industries (K)	112,710	23.96	2
2	Guilford Mills (K)	196,096	22.62	3
3	PRF Corp. (T)	54,745	22.56	1
4	Carolina Mills (Y)	80,926	16.59	6
5	Peerless Rug (C)	73,472	15.30	28
6	Cone Mills (P)	681,338	14.11	10
7	Unifi, Inc. (Y)	120,888	13.28	40
8	Ti-Caro (Y)	222,046	13.15	7
9	Crompton (P)	158,357	13.08	19
10	Cannon Mills (T)	608,718	12.46	23

Profile Highlights — Textile Industry Composite*

	1975	1976	1977	1978	1979
Sales (Bil.)	11.7	14.3	14.9	15.8	17.5
Net Income (Mil.)	172	412	221	506	563
Return on Sales %	1.5	2.9	1.5	3.1	3.2
Return on Equity %	3.8	8.5	4.5	9.7	10.0
Ret./Inv. Capital	2.6	6.0	3.2	6.7	7.1
Sales/Assets	1.3	1.5	1.5	1.6	1.6
Sales/Fixed Assets	3.7	4.4	4.4	4.4	4.5
Total Debt/Assets	.47	.48	.49	.47	.47

* Excludes multi-industry firms

RETURN ON TOTAL EQUITY

5 Yr. ROE Rank	Company	5 Yr. ROE	ROE Rank by Year 1979	1978	1977	1976	1975	Sales/ Assets 1979	Debt/ Assets 1979
1	PRF Corp. (T)	27.70	3	3	71	54	53	2.25	.33
2	Guilford Mills (K)	22.39	1	2	14	8	47	2.06	.49
3	Fab Industries (K)	19.43	4	5	7	12	11	1.83	.43
4	Consolidated Textile (D)	18.06	+	20	60	44	42	1.24	.55
5	Unifi, Inc. (Y)	17.82	2	28	24	5	3	2.10	.68
6	Ti-Caro (Y)	16.62	9	8	4	3	17	1.73	.28
7	Martin Processing (Y)	15.65	45	15	3	4	2	1.86	.34
8	Cone Mills (P)	15.59	11	16	5	7	4	1.84	.22
9	Salem Mills (C)	15.58	48	1	1	40	34	2.84	.68
10	Carolina Mills (Y)	14.87	6	7	8	18	44	2.12	.35
	Average	18.37						1.99	.44
	Profile Average	8.43						1.64	.45

TOP PERFORMERS OVER THE PAST FIVE YEARS

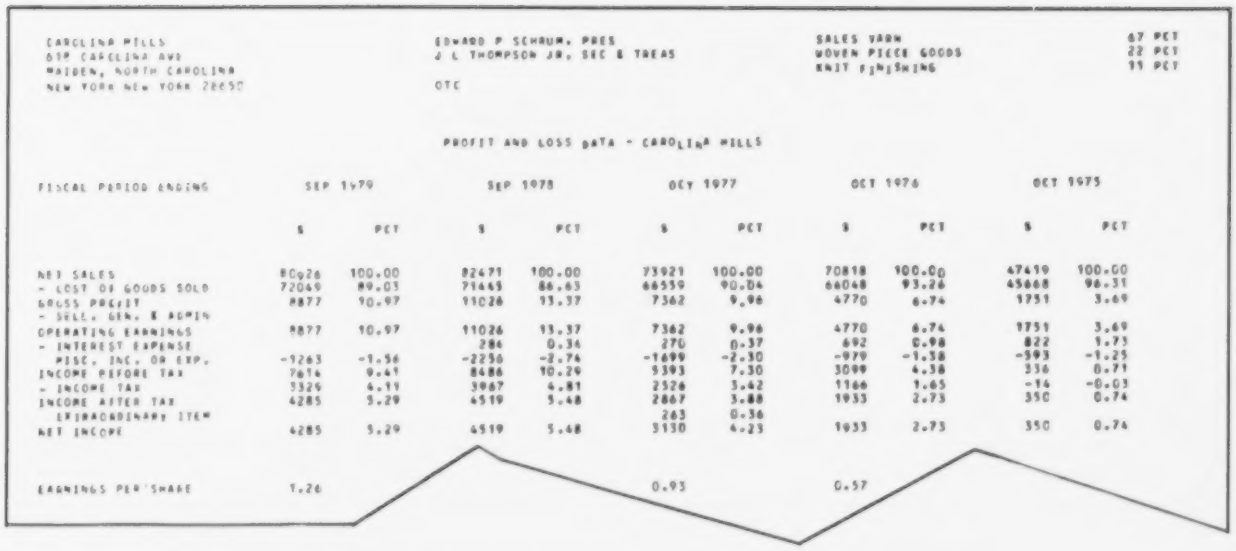
Five year performances have been calculated in order to gain a long-term perspective. Below are the top performers in terms of their 1975-1979 figures. (Only those firms with five years of data were considered for this ranking.)

NET A.T. INCOME ON SALES

Company	5 Year Sales ($000)	Net A.T. Income on Sales
1 Fab Industries (K)	374,159	6.70
2 PRF Corp. (T)	196,192	6.62
3 Ti-Caro (Y)	910,232	6.53
4 Cone Mills (P)	3,002,362	5.95
5 Consolidated Textile (D)	320,157	5.34
6 Guilford Mills (K)	692,564	4.96
7 Cannon Mills (T)	2,500,213	4.73
8 Martin Processing (Y)	557,425	4.61
9 Fieldcrest (T)	2,046,542	4.25
10 Riegel Textile (P)	1,549,852	4.22

RETURN ON INVESTED CAPITAL

Company	5 Year Sales ($000)	Return on Invested Capital
1 PRF Corp. (T)	196,192	22.43
2 Fab Industries (K)	374,159	17.99
3 Guilford Mills (K)	692,564	15.07
4 Consolidated Textile (D)	320,157	13.94
5 Martin Processing (Y)	557,425	13.85
6 Cone Mills (P)	3,002,362	13.59
7 Ti-Caro (Y)	910,232	13.40
8 Carolina Mills (Y)	355,555	12.63
9 Collins & Aikman (D)	2,309,155	9.69
10 Dixie Yarns (Y)	872,296	9.60



CAROLINA MILLS
619 CAROLINA AVE
MAIDEN, NORTH CAROLINA
NEW YORK NEW YORK 28650

EDWARD P SCHRUM, PRES
J L THOMPSON JR, SEC & TREAS

OTC

SALES YARN 67 PCT
WOVEN PIECE GOODS 22 PCT
KNIT FINISHING 11 PCT

PROFIT AND LOSS DATA - CAROLINA MILLS

FISCAL PERIOD ENDING	SEP 1979		SEP 1978		DEC 1977		OCT 1976		OCT 1975	
	$	PCT	$	PCT	$	PCT	$	PCT	$	PCT
NET SALES	80926	100.00	82471	100.00	73921	100.00	70818	100.00	47419	100.00
- COST OF GOODS SOLD	72049	89.03	71445	86.63	66559	90.04	66048	93.26	45668	96.31
GROSS PROFIT	8877	10.97	11026	13.37	7362	9.96	4770	6.74	1751	3.69
- SELL, GEN, & ADMIN										
OPERATING EARNINGS	8877	10.97	11026	13.37	7362	9.96	4770	6.74	1751	3.69
- INTEREST EXPENSE			286	0.34	270	0.37	692	0.98	822	1.73
- MISC. INC. OR EXP.	-1263	-1.56	-2256	-2.74	-1699	-2.30	-979	-1.38	-593	-1.25
INCOME BEFORE TAX	7614	9.41	8486	10.29	5393	7.30	3099	4.38	336	0.71
- INCOME TAX	3329	4.11	3967	4.81	2526	3.42	1166	1.65	-14	-0.03
INCOME AFTER TAX	4285	5.29	4519	5.48	2867	3.88	1933	2.73	350	0.74
- EXTRAORDINARY ITEM					263	0.36				
NET INCOME	4285	5.29	4519	5.48	3130	4.23	1933	2.73	350	0.74
EARNINGS PER SHARE	1.26				0.93		0.57			

Shown above is part of an actual Profit and Loss page from the complete print-out.

THE COMPLETE PROFILE

This issue of *Perspectives for Textile Management* contains excerpts from the complete industry Profile, a print-out of over 600 pages produced by a computer program developed by KSA.

The full print-out covering five fiscal years ending in 1975 through 1979 is available for in-depth comparisons and study. It includes a compilation of five-year average performances in five pertinent ratios for all companies and industry segments.

For each of the companies, as well as the eight industry segment composites and the total industry aggregate, the report contains:

1. Balance sheets in both dollars and percentages.
2. Income statements in both dollars and percentages.
3. Statements of changes in working capital.
4. A comprehensive list of ratios, including:

- Current Ratio
- Acid Ratio
- Receivables Turns per Year
- Inventory Turns per Year
- Sales/Inventory
- Return on Sales
- Return on Invested Capital
- Return on Total Equity
- Return on Common Stock
- Return on Net Worth
- Return on Total Assets
- Operating Return
- Cash Flow/Sales
- Sales/Total Assets
- Sales/Net Worth
- Sales/Working Capital
- Fixed Assets/Net Worth
- Current Liabilities/Net Worth
- Total Liabilities/Net Worth
- Long-term Debt/Invested Capital
- Long-term Debt/Net Worth
- Long-term Debt/Common Equity
- Total Debt/Total Assets
- Interest Coverage
- Total Coverage

In addition, composite data for the industry segment groupings are presented in the same manner as the individual company compilations, as sums of all company performances in each group. Comparative data among the companies in each industry segment group are also included.

Industry totals (without the multi-industry companies), and data comparing the industry segments with the total industry, are also presented.

A year-to-year percent change analysis for nine pertinent variables for each company, industry segment and composite is also included.

A full print-out is available from KSA at a cost of $200.

Kurt Salmon Associates

management consultants

350 Fifth Avenue, New York, New York 10001
400 Colony Square, Atlanta, Georgia 30361

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